

What's the value of 5 minutes of labor in your supply chain ?

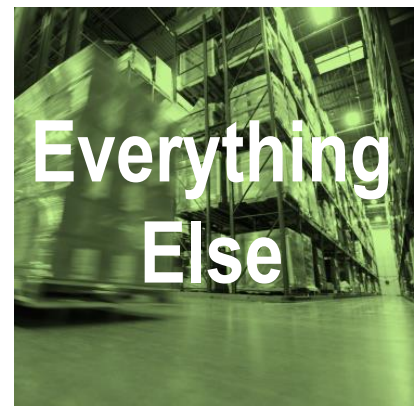
Labor is the **largest single cost** in manufacturing, distribution and retail operations.

But it also represents a **major opportunity** for cost savings.



60%

Hourly Wages
Fringe Benefits
Insurance
Workers Comp



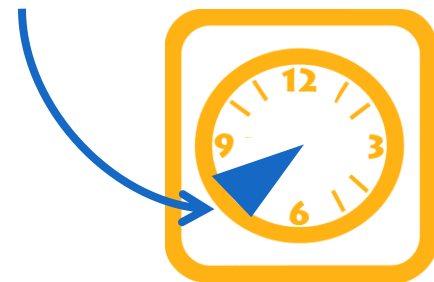
40%

Rent/Lease
Utilities
Equipment
Supplies

What if you could save just **5 minutes** per employee per day?

8 hour workday = 480 minutes

5 minutes* = 1% of workday



*OK, it's really 4.8 minutes

Let's look at typical labor costs:

(Of course, your costs and savings could be higher.)

\$12 per hour + 10% overtime + 25% fringe benefits
= \$36,000 per employee per year
x 100 employees = \$3,600,000 annual payroll

Every 5 minutes (or 1%) saved is worth \$36,000 per year.



But that's really just the beginning...

Clients using our *ProTrack* Labor Management Solution often see productivity improvements of **15% to 30%** or more.

That's a potential savings of **\$540,000** to over **\$1,000,000**

(Based on our 100 employee example. More employees mean greater savings.)



How Much Can You Be Saving?

TZA is helping manufacturers, distributors and retailers cut millions of dollars in labor costs...one minute at a time. Contact us at www.tza.com or 800-229-3450 to find out the potential savings you can generate with our *ProTrack* Labor Management Software and Services.